



Second Quarter 2010 Earnings Conference Call

August 27, 2010

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Business Performance

Miguel Mantas



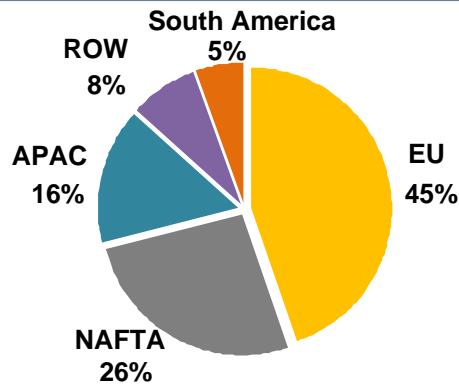
Executive Summary



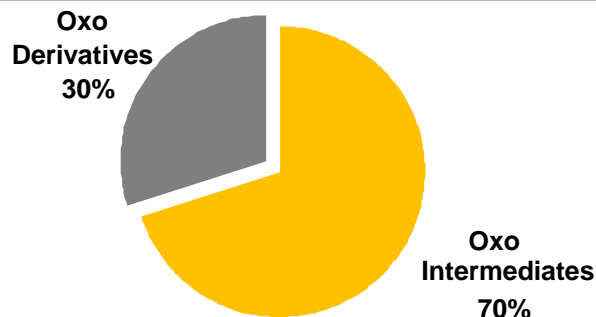
- Successful completion of planned maintenance turnaround in Bay City with no injuries
- Strong trading activities in all markets leading to record performance
- LTM revenues of €1,134m as of June 30, 2010
- LTM Adjusted EBITDA at €150.4m as of June 30, 2010
- LTM Adjusted EBITDA margin of 13.3%
- Q2 2010 Adjusted EBITDA margin of 14.0%
- Pro forma Net Debt/LTM Adjusted EBITDA as of June 30, 2010 approx. 3.3x
- Divestiture of Syngas unit to Air Liquide completed on July 30, 2010
- Divestiture of LDPE business to Polimeri completed on August 13, 2010
- Outlook for 2010 expected to remain positive for the rest of the year

Strong revenues in all regions and segments

Q2/2010 Revenues by Regions



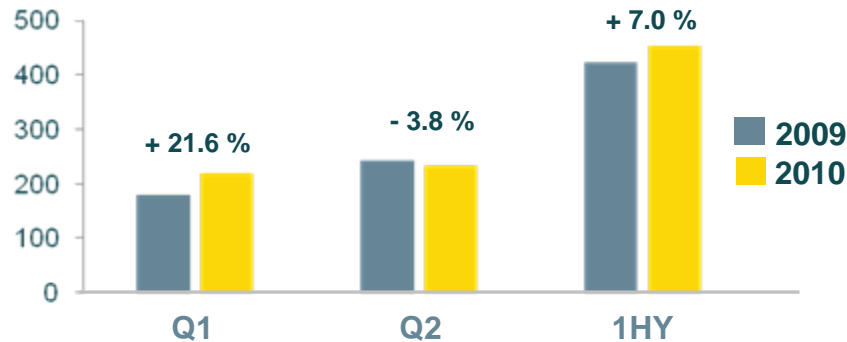
Q2/2010 Revenues by Segment



- Recovery of major end user markets fuelling strong volume increase
- Volume recovery in US and Europe, Asia demand remains high
- Favourable supply / demand balance expected to continue
- Further improvement of product/price mix towards higher margin derivative products

Strong volume performance

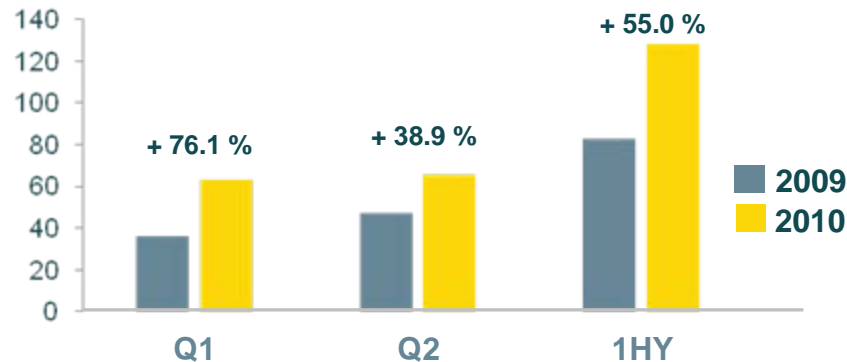
Oxo Intermediates (kt)



Intermediates

- Strong volume growth in first half 2010
- Q2/2009 was impacted by strong Asian exports

Oxo Derivatives (kt)

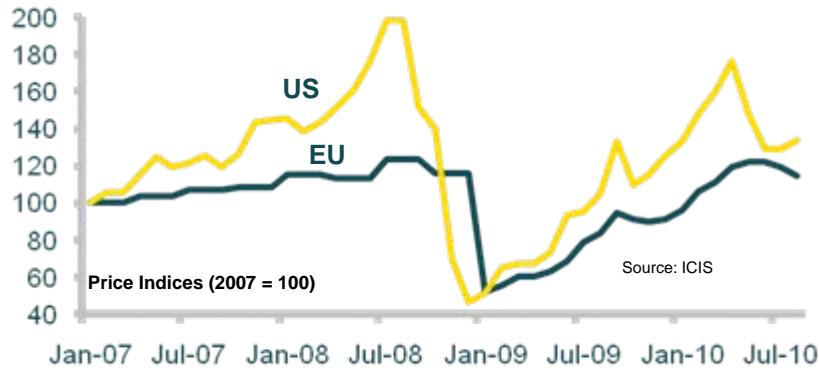


Derivatives

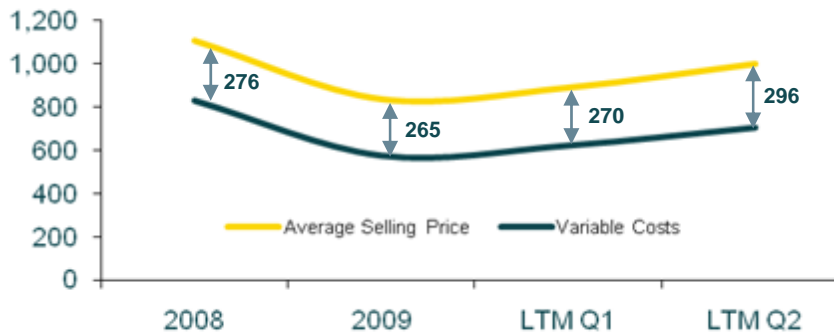
- Substantial volume growth in first half 2010
- Conscious focus on higher margin products

Improved variable margins

Propylene prices in Europe and the US
(January 2007 – July 2010)



Variable margin (€/t)



- Rising raw material price environment in Q2/2010
- Extension of key raw material contracts under negotiation, in most cases almost completed
- Oxea's cost pass-through model continues to be effective
- Variable margin expansion in Q2/2010 due to high utilisation rates and improved product mix

Financial Review

Neil Robertson



Q2/2010 Financial Highlights

(€Million)	Q2/2010	Q2/2009	Δ
	(Actual unaudited)		
Total Net Sales	357.6	226.5	58%
Variable Margin	105.7	74.8	41%
Adjusted EBITDA	50.0	24.5	104%
<i>Adjusted EBITDA Margin</i>	<i>14.0%</i>	<i>10.8%</i>	
Price and Volume Data			
Sales Volume (kt)	300	291	3%
ASP (€/t)	1,194	780	53%
Variable Margin (€/t)	353	257	37%

- Net sales increased by 58% due to favourable market conditions in all regions
- Variable margin up by 41% due to increased volumes, margin expansion and further shift to higher margin derivatives
- Adjusted EBITDA more than doubled

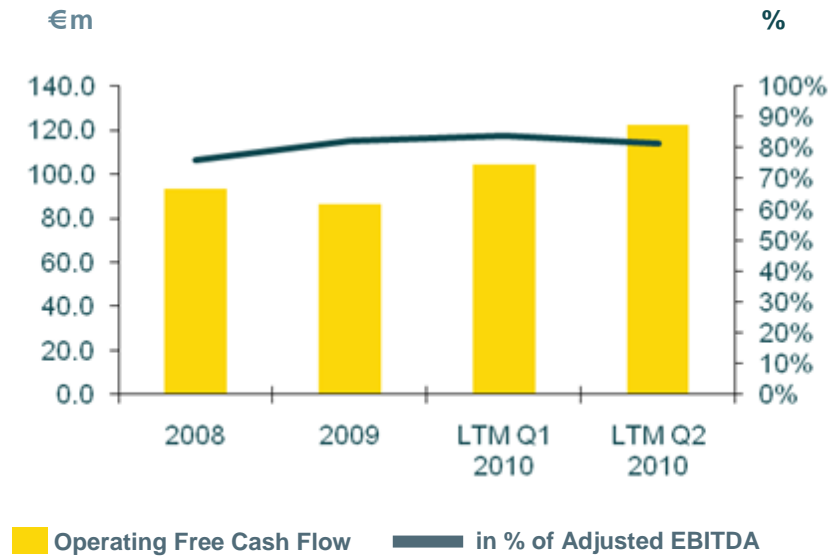
1HY 2010 & LTM Financial Highlights



(€Million)	1HY/2010 Actual unaudited	1HY/2009	Δ	LTM
Total Net Sales	647.0	400.9	61%	1,134.1
Variable Margin	187.4	132.4	42%	335.0
Adjusted EBITDA	86.7	41.8	107%	150.4
<i>Adjusted EBITDA Margin</i>	<i>13.4%</i>	<i>10.4%</i>		<i>13.3%</i>
Price and Volume Data				
Sales Volume (kt)	582	506	15%	1,134
ASP (€/t)	1,112	792	40%	1,001
Variable Margin (€/t)	322	261	23%	296

- Excellent YTD performance
- Sales volumes up by 15%
- Variable Margin increased by 42%
- Adjusted EBITDA more than doubled
- LTM EBITDA €150.4m; 42% above FY 2009

Operating free cash flow *



- Operating free cash flow:
 - Q2 2010 €40m
 - YTD 2010 €72m
- Operating free cash flow ratio consistently above 80%

* Operating free cash flow = Adjusted EBITDA - Capex

Trade Working Capital

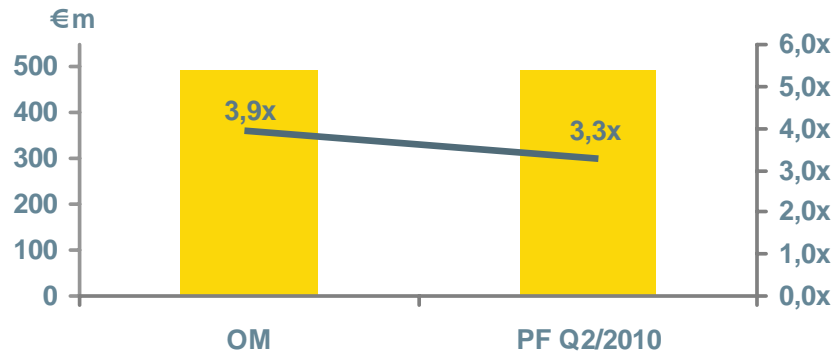
Trade Working Capital



	Q4 2009	Q1 2010	Q2 2010
Days Receivable	58	63	64
Days Inventory	31	35	30
Days Payable	35	35	35
Cash Cycle Days	54	63	59

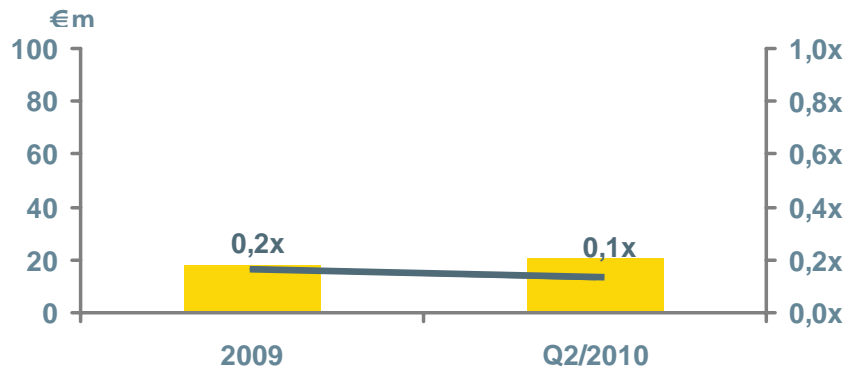
- Increase in TWC driven by higher trading activity and Bay City turnaround
- TWC as % of sales improved from 20.3% in Q2 2009 to 17.8% in Q2 2010
- Higher AR driven by Asian exports
- Inventory in Q3 expected to be back to normal level after Bay City turnaround
- Accounts payable on consistent level

Net Financial Debt / Adjusted EBITDA



- Pro Forma leverage of 3.3x (LTM June 2010) versus 3.9x in Offering Memorandum (LTM March 2010)

Pension Liabilities / Adjusted EBITDA



- Pension provisions increased to €20.4m from €17.7m in December 2009 driven by lower discount rate
- Pension provisions only 0.1x LTM Adjusted EBITDA of €150.4m



Appendix



Reconciliation Net Income to EBITDA and Adjusted EBITDA

(€ Million)	Q2/2010 (Actual unaudited)		YTD (Actual unaudited)	
	2010	2009	2010	2009
Net Income	23.3	9.0	36.3	9.8
Financial Result	4.9	5.7	10.5	11.6
Income Taxes	12.5	2.0	21.1	0.4
Depreciation/Amortization	6.5	7.2	13.2	14.5
EBITDA	47.1	23,8	81.1	36.4
Adjustments				
Consulting Fees	1.9	0.5	2.8	0.5
Inventory Provisions	-	-	-	3.2
Turnarounds	(0.2)	(0.2)	(0.5)	(0.5)
Unplanned Production Outages	0.3	0.5	2.0	2.1
Fire - Oberhausen Power Plant Cooling Tower	1.3	-	1.3	-
Other	(0.4)	-	-	-
	2.9	0.7	5.6	5.3
Adjusted EBITDA	50.0	24.5	86.7	41.7
Adjusted EBITDA Margin	14.0%	10.8%	13.4%	10.4%

Cash Flow

(€Million)	Second Quarter			First Half Year		
	(Actual unaudited)			(Actual unaudited)		
	2010	2009	Δ	2010	2009	Δ
Adjusted EBITDA	50.0	24.5	25.5	86.7	41.8	44.9
Capex	(10.7)	(2.9)	(7.8)	(14.5)	(5.3)	(9.2)
Operating Free Cash Flow	39.3	21.6	17.7	72.2	36.5	35.7
Movement in TWC[*]						
Receivables	(52.0)	(34.6)	(17.4)	(94.4)	(34.0)	(60.4)
Inventories	(3.2)	21.8	(25.1)	(29.0)	23.0	(52.1)
Payables	26.5	1.3	25.2	46.6	4.4	42.2
	(28.8)	(11.5)	(17.3)	(76.8)	(6.5)	(70.2)
Free Cash Flow	10.5	10.1	0.4	(4.6)	30.0	(34.5)

* Including exchange rate effects

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